

"Legislation that exposes employers to costly litigation and safety hazards..."

Page 5

"Oxnard should learn something from this data."

Page 2

"Being an Oxnard Chamber member has given Courtyard by Marriott Oxnard access to the business community unlike any other organization. The connections and references we receive from the Chamber have proven to be essential in forming beneficial relationships."

Marcelle Moje, Director of Sales



May 2011

Chamber shines spotlight on well deserving individuals and businesses

Recipients to be honored at 61st annual Community & Business Awards

Over the last 60 years, the Oxnard Chamber has recognized a couple hundred business and community standouts — all of which significantly contributed to the betterment of the Oxnard community. Recent awardees have made tremendous contributions, such as developing a process to use agricultural waste as a source of energy, funding a scholarship for local students and leading a coalition to defeat a local job-killing measure.

Nominations are being sought in the following categories:

- Distinguished Citizen of the Year
- Man of the Year
- Woman of the Year
- Small Business of the Year
- Large Business of the Year

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Oxnard Chamber of Commerce **Business** **VOICE**

Volume 40, Issue 05

Official Publication of the Oxnard Chamber of Commerce

Chamber advocates for legislators to consider jobs and the economy

The Oxnard Chamber of Commerce is dedicating an immense amount of time researching legislative bills, drafting letters, and urging Assembly and Senate committee members to consider the impact their votes have on jobs and California's economy. "This year is particularly challenging," said Chamber CEO Nancy Lindholm. "In recent years we have had a relatively pro-business Governor who would veto many job-killing bills. We do not know how Governor Brown is going to handle such legislation when it arrives on his desk." Thus, the Chamber is being diligent about trying to stop anti-business legislation at the committee level.

The following is a sampling of positions the Chamber has taken on legislative bills and sent letters to their authors and appropriate committee members:

AB 10 Minimum wage increases – OPPOSE

This bill would increase minimum wage to \$8.50 per hour in January 2012 and then automatically indexes the wage rate upwards every year thereafter according to the annual percentage of inflation.

AB 52 Fees on health insurers – OPPOSE

This bill would impose implementation fees on health insurers to create additional bureaucracy and implement rate regulation on health insurance products sold in California. Such action would likely drive insurers out of California, taking jobs and health insurance options for business with them.

AB 59 Expanding family and medical leave – OPPOSE

This bill would overburden California employers by significantly expanding the type of individuals or circumstances under which employees can take a 12-week protected leave of absence under California's Family Rights Act.

AB 228 State compensation insurance fund: employee exemptions– SUPPORT

This bill would exempt State Compensation Insurance Fund (SCIF) employees from state furloughs. SCIF is a self-sustaining entity, therefore the state would not realize any savings from such furloughs.

Continued on page 3



Oxnard Chamber Business Advocacy Committee member Mark Dispenza and Chairman of the Board Suzanne Scar listen to Senator Tony Strickland explain some of the challenges of balancing the state's massive budget.

Chamber strengthens connection to Sacramento

Timm Herdt, Ventura County Star's Sacramento insider, speaks at May Good Morning Oxnard breakfast

Redistricting, the budget and term limits are just a couple of topics Timm Herdt has recently tackled. Herdt, State bureau chief for Ventura County Star, is one of the few remaining newsmen coursing through the halls at the Capitol. In an effort to effectively communicate state issues, the Chamber is hosting Herdt at the May 12 Good Morning Oxnard breakfast. If you have questions about the current state of the Capitol, make a reservation to hear Timm speak.

A recent Herdt article suggested the lawmakers in Sacramento are trying to scare Californians or insult them. Herdt's conclusion is not aimed at a specific party; in fact, he says, "Republicans who are in denial are trying to insult our intelligence by suggesting that somehow another \$14 billion can be axed from the budget without laying a glove on schools." The other side of the coin suggests Democrats are scaring Californians into begging for more taxes. Whether you agree or disagree with Herdt's views, his 14-year experience in Sacramento has taught him a thing or two about the inner workings of the Capitol.

Timm Herdt has been a newsman at the Ventura County Star and its predecessor, the Star-Free Press, for 34 years. He has been a reporter, city editor, editorial page editor and, since 1997 has been the Star's correspondent in Sacramento. His weekly column on politics and public policy runs every Wednesday on the Opinion page. He has won a number awards for reporting and editorial writing from the California Newspaper Publishers Association, most recently for his reporting on the challenges of healthcare reform.

Please visit www.OxnardChamber.org to reserve a seat, or call 805-983-6118 for questions.



Timm Herdt

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Chamber Industry Trends in Southern California

In early April I attended the SCACE (Southern California Association of Chamber of Commerce Executives) Leadership Summit with Nancy Lindholm and Brendan Huffman (Executive Director of the Chambers of Commerce Alliance of Ventura & Santa Barbara Counties). This workshop



Chairman of the Board
Suzanne Scar

focused on topics relevant to chamber executives, board members and staff for their continued professional excellence. One of the topics presented was "Chamber Industry Trends". Since most chambers of commerce function like small businesses, I found this to be a particularly interesting session.

Steve Snyder, local chambers representative from the California Chamber of Commerce and the Western Association of Chamber Executives, presented recent survey results regarding local chambers of commerce. A few were:

- Members feel that their local economy has improved (42%) or stayed the same (44%).
- Over 66% of those polled feel that the country and California are headed in the wrong direction.
- The #1 issue for every governmental entity should be "Jobs and the Economy". Public

perception indicates that the local chambers need to be more involved in job creation and retention. (The Oxnard Chamber addressed this issue in the recommendations it presented to the Oxnard City Council in March.)

- Membership retention has improved (+4%) in 2010 for most chambers from 2009 (-16%).
- The trend is to focus more time and effort on first and second-year members (they will quit if not satisfied by the third year).
- Chambers should have a retention and appreciation plan for long term members.
- Chambers need to have more "High Touch" efforts with membership (i.e. listening posts, focus groups, industry specific meetings).

Based on these facts (along with others), chambers were encouraged to market their memberships strategically. Some suggestions were: Show the return on investment when an organization joins the Chamber....it far outweighs the membership dues. Publish the 10 top reasons not to join the chamber or renew your membership:

1. You enjoy making cold calls.
2. You have too many customers.
3. You make too much money.
4. You might actually enjoy it.
5. You might get involved.
6. You don't want to worry about having your picture in the newsletter.
7. You don't want your business phone number published.

8. You don't want to meet anyone new.
9. New customers make you insecure.
10. You might learn something.

Other trends to entice new members included; show the value of membership even if they don't get personally involved, tiered rate dues schedules (not employee based), free trial memberships and incentivizing members who generate leads that join the Chamber.

This particular segment of the day's workshop continued to focus on what most businesses have had to deal with over the last few years; ideas for generating income, reducing expenses, programming and marketing. All in all, this subject matter could have been the focus for an all day event; however, the Leadership Summit continued the day covering other interesting topics for chamber executives, staff and board members.

I was really pleased to see how many "suggestions" the Oxnard Chamber of Commerce has already incorporated in its membership programs and management of the organization.

Finally, the CalChamber 2011 Business Summit is the next opportunity to "help restore California's reputation and business climate so you and your fellow employers can make investment and hiring decisions." Contact the Nancy Lindholm at the Oxnard Chamber (805-983-6118) to join our delegation for this exciting Summit on June 1-2.

Energy project opponents prevent new jobs and economic growth

Last month in the *Business Voice* Chamber Chairman Suzanne Scar addressed the power struggle emerging in Oxnard. There are a number of vocal residents, as well as members of the city council, who are pursuing efforts to decommission and remove the two electricity generating stations in our community.

At the same time Chairman Scar was writing her thoughts, the U.S.



President/CEO
Nancy Lindholm

Chamber of Commerce was working with consultants to tabulate all of the energy projects across the country that have been stalled or nixed. The numbers are staggering. 351 projects have been stalled by legal and regulatory roadblocks, which could have created 1.9 million jobs annually and an estimated \$1.1 trillion boost to our national economy.

"One of the most surprising findings of the "Project/No Project" inventory is that it is just as difficult to build a wind farm in the United States as it is to build a coal-fired power plant. In

fact, roughly 45% of the challenged energy-producing projects were identified as renewable energy projects," says William Kovacs, the U.S. Chamber's senior vice president of Environment, Technology & Regulatory Affairs. "Often, many of the same groups urging us to think globally about renewable energy are acting locally to stop the same renewable projects that could create jobs and reduce greenhouse gas emissions."

The east coast of the U.S. appears to be no different from the west coast. Offshore wind farms in New York and Massachusetts are cited in the studies. "The real issue is that a wealthy NIMBY (not in my back yard) group has tried to obstruct and block this project every step of the way," says Jim Gordon, president of Cape Wind and Energy Management Inc. "The group has filed appeals on practically every permit issued and lost each time. All it takes is a few people to hold up job creation, energy independence, and a whole new renewable energy industry that the Department of Energy predicts will create 40,000 jobs by 2020."

Environmental groups have also held up the development of a \$6 billion coal-to-liquids plant in Wellsville, Ohio. The Baard Energy plant was designed to capture and ultimately

sequester at least 85% of all carbon dioxide produced while creating as many as 3,500 jobs and attracting businesses to the area. But legal challenges to environmental permits from the Sierra Club and Natural Resources Defense Council have caused Baard Energy to abandon its effort to secure a U.S. Department of Energy loan guarantee for the plant and have delayed financing for years.

To learn more about the U.S. Chamber's efforts to bring this to the public's attention and to read the study, please go to <http://pnp.uschamber.com>.

Oxnard should learn something from this data. Transmission line proposals are in the same situation as energy-producing projects. As I understand our existing grid, Oxnard and western Ventura County are in a transmission "island." If we didn't have the generating stations in Oxnard and a natural disaster separates us from areas inland, we would be without electricity or a means to generate it. This doesn't mean we can roll the dice on the odds of a major earthquake isolating us. It is much more likely a wildfire could cut us off. Based on the information in the Project/No Project studies, without an existing means of generating electricity, we would literally be left in the dark.

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| 1 Year | Asian Market |

Chamber urges legislators to consider jobs and the economy

Continued from page 1

AB 246 Water quality enforcement – OPPOSE

This bill would allow water quality violations to be referred to district attorneys and certain city attorneys for prosecution in addition to the Attorney General, as current law provides. It would also narrow the oversight responsibilities of the appointed members of the Regional Water Quality Control Boards regarding such referrals. It would lead to inconsistencies in enforcement as 58 county district attorneys and several city attorneys would be filing actions previously brought by one division in the Attorney General's office.

AB 335 Worker's compensation benefit notices – SUPPORT

This bill would clarify the worker's compensation process for injured workers by improving the mandatory benefit notices sent to them by their employers. It also updates mandatory employment poster so that they provide website, addresses, and contact information about the claims process and their rights and obligations.

AB 400 Paid sick days – OPPOSE

This bill would unreasonably expand both public and private employers' costs and liability for a new protected and paid sick leave for employees. It would mandate that all employers (except those with collective bargaining agreements) provide any employee who has worked in California for seven days with paid sick leave.

AB 584 Worker's compensation and medical treatment – OPPOSE

This bill would require doctors who make utilization review decisions in California worker's compensation claims to be licensed in California, causing an increase in cost for both insured and self-insured employers.

AB 880 Expedited environmental review – SUPPORT

This bill would expedite the California Environmental Quality Act approval process for energy efficiency projects/installs of certain entities subject to greenhouse gas (GHG) regulation compliance under AB 32 by authorizing the use of focused environmental impact reports for GHG compliance projects.

SB 200 Delta Conveyance Facility – OPPOSE

This bill undermines the tenets of the historic Delta/water management package passed by the Legislature in November 2009 and attempts to add numerous new conditions that each state agency must meet before it can take or authorize any action to implement a conservation measure within the Bay-Delta Conservation Plan.

SB 241 California Environmental Quality Act – SUPPORT

This bill helps create jobs and strengthen local economies during the recovery from this historic recession by allowing development projects to move forward without being subject to litigation.

SB 468 Additional Requirements on the Department of Transportation – OPPOSE

While this bill speaks to achieving a balance between transportation and environmental concerns, it will likely prevent any further and necessary expansions of the state highway system within or near the coastal zone. It overlooks the fact that a significant number of California residents already suffer from severe congestion as a result of over-capacity road systems.

SB 568 Polystyrene foam food container ban– OPPOSE

This bill would ban all food vendors from using polystyrene foam food service containers. Banning polystyrene foam food containers would dramatically increase environmental impacts by doubling the greenhouse gas emissions, energy use, and waste associated with alternative products. It does not make sense to mandate the use of products that essentially result in higher greenhouse gas emissions.

SB 883 Employer's good faith defense – SUPPORT

This bill would provide employers who rely in good faith upon and in conformity with the opinions, interpretations, guidance, advice, or orders of the Division of Labor Standards Enforcement (DSLE), with an affirmative defense against claims challenging the validity of the employer's wage and hour practices on such issues.

In addition to the bills listed above, please refer to the information from the California Chamber of Commerce on page five of this publication. SB 129 would have long lasting, serious consequences for California employers regarding the use of medical marijuana.

The Oxnard Chamber of Commerce realizes that not every business may be affected by the legislative bills we are supporting or opposing. However, those that have an impact on our economy and the ability for businesses to preserve or create jobs ultimately affect all of us.



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May 2011

Chamber website creates visibility for members

A go-to resource for the community and beyond

Interested in gaining greater visibility for your business? As an Oxnard Chamber member, you have already taken the right steps. Along with various marketing outlets the Chamber uses throughout the year, the OxnardChamber.org website is by far the leading way to become more visible. A recent report on the website's statistics showed people in the United States, Germany, China, Japan and Mexico have been frequent visitors to the website. What does this mean for your business? More eyes. Whether your business is seeking business here, out of state or out of the

country, a listing on a Chamber website offers a sense of credibility.

A business listing on the website is a benefit all members receive. There are a number of advertising opportunities available as well. In fact, a number of the top viewed listings are members that have found value in advertising on OxnardChamber.org.

Top Members Listings Viewed

- Residence Inn by Marriott
- River Ridge Golf Club

- Courtyard by Marriott
- California Strawberry Festival
- Herzog Wine Cellars
- Pirates Grub N' Grog
- Sheeler Moving & Storage
- Round Table Pizza
- La Dolce Vita
- Spherion Staffing & Recruiting
- Embry-Riddle Aeronautical University
- Oxnard Harbor District

If your business isn't in the top listings viewed, don't worry. Entire categories can be viewed as well.

Top Categories Viewed

- Hotels – Motels – Resorts
- Restaurants
- Employment Agencies – Services & Training
- Coupons & Discounts
- Colleges – Universities
- Shopping Centers
- Utilities
- Conference Services
- Golf
- Schools – Education

The Coupons & Discounts category was created for all members that wish to offer a discount to members or visitors of the website. By offering a coupon or discount, your business listing will also gain more visibility. Coupons and discounts can be offered through the member's only area of the Chamber website. If you would like more information on advertising or need help offering a coupon, please call Nikki Chairez at 805-983-6118.

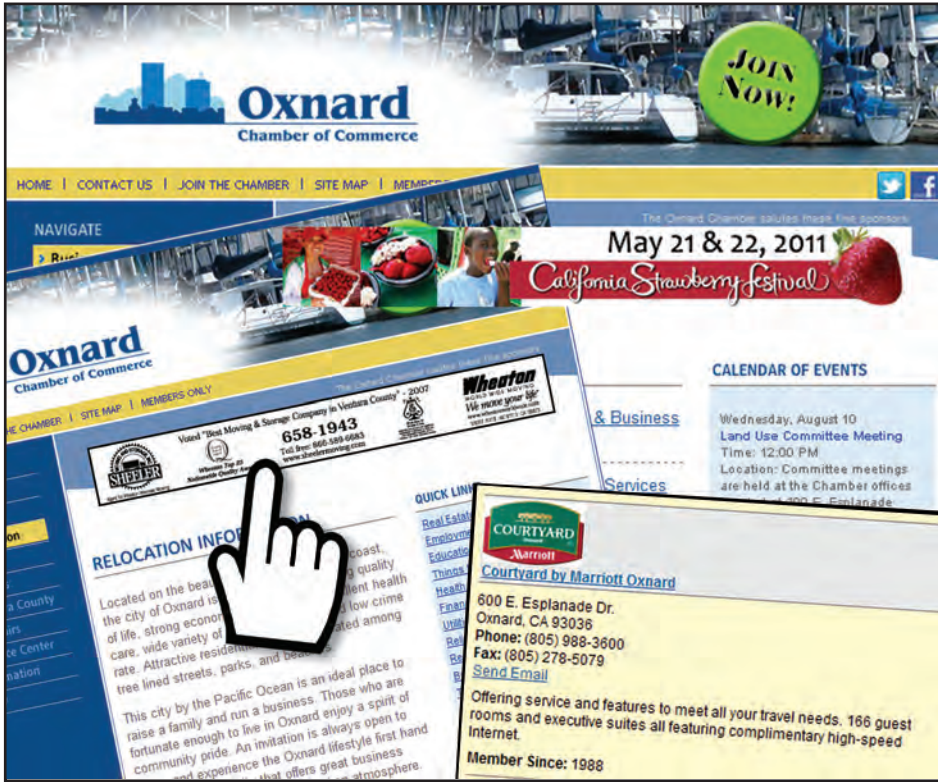
Amy Jimenez joins Chamber staff

Current CSU Channel Islands student, Amy Jimenez, has joined the Oxnard Chamber team as Executive Assistant. Graduating this month, Amy will earn a Bachelors of Arts in English and a technical writing certificate. Born and raised in Oxnard, she is excited to expand her knowledge of the Oxnard business community. "I look forward to learning more about the business community and applying my technical writing skills to my position with the Chamber," shares Jimenez. When asked why she choose to earn a certificate in technical writing she said, "Its applicable everywhere, no matter the business or organization."

In her spare time, Amy enjoys going to the movies and dining out. "Being at the Chamber has made me realize Oxnard has a lot to offer," she says. Please help us welcome Amy to the Chamber team with a warm smile.



Amy Jimenez, Oxnard Chamber Executive Assistant



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Marijuana bill passes Senate Committee

From the California Chamber of Commerce

Legislation that exposes employers to costly litigation and safety hazards by creating workplace protections for medical marijuana users passed the Senate Judiciary Committee this week.

The California Chamber of Commerce opposes SB 129 (Leno; D-San Francisco), which undermines employers' ability to provide a safe and drug-free workplace by establishing a protected classification for employees who utilize medical marijuana.

Specifically, SB 129 seeks to prohibit employers from terminating, disciplining, or refusing to hire persons who, as qualified patients, can legally possess and use marijuana for medical purposes.

Exemptions

Although SB 129 provides an exemption to exclude medical marijuana users from "safety-sensitive" positions, the narrow and subjective manner in which this term is defined renders it useless to employers.

Moreover, although the bill precludes an employee from "using" marijuana at the workplace, it does not preclude an employee from either possessing marijuana in the workplace, or "using" marijuana minutes before coming onto the worksite and beginning the work shift.

Economic Impact

Even if an employer could detect

signs of marijuana use in an employee (such as marijuana odor or red eyes), the employer would have to wait until the employee's performance is "impaired."

The subjective nature of the term "impairment," coupled with the private right of action provided under SB 129, would deter employers from any action until there was objective evidence of actual impairment, such as an industrial accident or injury.

This would increase the likelihood of industrial accidents and injuries, which would have a direct impact on employers' workers' compensation premiums and increase employers' litigation expenses as a result of the likelihood of negligent hiring claims to follow.

Federal Contracts at Risk

The bill creates a significant disadvantage for California employers with federal contracts or grants. The federal Drug-Free Workplace Act requires federal contractors and grantees to provide a drug-free workplace, which includes implementing a policy that prohibits the use or possession of marijuana.

The restrictions under SB 129 directly conflict with this federal mandate, and force California employers to either:

- comply with SB 129 and risk losing all federal contracts/grants; or
- comply with federal law by

Continued on page 6

däv Donates 2800 pairs of Rain Boots to ravaged Japan

Chamber Chairman, staff and members help deliver messages of hope and courage

däv, a fashion rain boot company, donated 2800 pairs of rain boots to recently ravaged areas of Japan through the shoe charity Soles4Souls. The boots which are retail-valued at over \$182,000, included a piece of art inserted into each pair created by local school children with the messages of hope and courage. The shipment left the company's Oxnard headquarters last month and made its way to Northern Japan in time for the rainy season.

Oxnard Chamber Chairman of the Board, Suzanne Scar, along with Chamber staff and Adam Leman from GenOn's Ormond Beach generating station, helped däv insert the children's artwork. "It's great to see members helping others. däv is a wonderful brand and understands the need to be socially responsible," says Scar. Leaders within the community trickled in throughout the day to lend a hand and show support.

The partnership with Soles4Souls, the international non-profit dedicated to providing footwear for people in need, was coordinated by Kerri Sengstaken, co-founder of the brand. "We know Japan's rainy season is about to begin, which will complicate lives further. We make rain wear, so it is imperative to us that we get involved and help," said Sengstaken. "Soles4Souls has distributed more than 13.5 million pairs of shoes to people in need and provided aid in such disasters as

Katrina, Haiti and the Tsunami in Southeast Asia. We are sure they are the right agency to distribute our rain boots to the people in most desperate need as quickly as possible," she added.

Each pair included artwork created by school children of Ventura County and featured the word 'hope' along with their illustrations to convey courage and love.

The art is featured in an online gallery on Facebook and YouTube so that the children's messages are conveyed globally. "At school, this project opened an important door for dialogue between teachers and students to discuss the impact of what happened in Japan and how we could do something to show we care. The students were profoundly impacted by the fact that their art will travel across the world and their messages of hope and love will be seen by the Japanese people," said Heather Ramsey, head teacher of Summit Elementary School in Ojai. "The project also gave us the opportunity to address their fears of how such a disaster can happen here in Southern California," she added.

däv, the luxury rain boot collection is sold in contemporary and footwear boutiques, online and in the equine specialty market. The company is based in Oxnard. For more information about däv, please visit their website, www.davrain.com.



(Left to right) Community volunteer Adam Leman of GenOn helps David Sengstaken of Sengstaken Enterprises and Chamber Chairman Suzanne Scar fill rain boots with children's artwork for shipment to Japan.

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Community & Business Awards

Continued from page 1

Downtown Business of the Year
 Innovative Business of the Year
 Service Organization of the Year

If you know a community member or business standout, the **nomination deadline has been extended to May 9**. Be as detailed as possible about the person's accomplishments and contributions. The selection committee bases their decisions on quality of criteria, not the number of submissions. Due to a number of businesses and individuals that enrich the Oxnard community, the selection process is never easy. Being nominated for one of these prestigious

awards is an honor in itself. To access the nomination form along with the criteria for the awards, logon to the Chamber's website, www.OxnardChamber.org or call the office at 805-983-6118.

The Community and Business Awards luncheon will be held on Friday, June 17. Sponsorship opportunities are still available. This is a great event to sponsor — gain community visibility and recognition for supporting great leaders in Oxnard. If you are interesting in sponsoring this event, please contact the Chamber office.

May 2011

First 5 Ventura County is Building Strong Futures

Because the first 5 years impact a lifetime, Proposition 10, the California Children and Families Act, was approved by voters in 1998, giving rise to First 5 in the 58 counties across the state. First 5 Ventura County envisions a future where all children 0-5 thrive in healthy and supportive communities. Early brain development research tells us that ages 0-5 are critical years for developing lifelong social, emotional and learning skills. First 5 works with communities to create and fund early learning experiences, health and family services that develop the full potential of children 0-5 and their families.



First 5 Ventura County puts children first with community-based programs anchored by 11 locally designed Neighborhoods for Learning. Through these groundbreaking efforts, First 5 is changing the face of Ventura County, investing in our community's greatest asset, its children. Their community-wide efforts work to help children enter kindergarten healthy, supported, prepared to learn and ready to greet their full potential.

First 5 Ventura County embraces the value of active partnerships between families, service providers, civic leaders, local business and the community at-large. Recently, the US Chamber of Commerce's Institute for a Competitive Workforce (ICW) identified the many ways in which early education is key to building a competitive workforce in the US and launched an Early Education Initiative. Read the full report "Why Business Should Support Early Childhood Education" at <http://bit.ly/gYPINS>.

For more information about First 5 Ventura County visit their website www.first5ventura.org or contact us at 805-648-9990.

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Visit Paradise Chevrolet at 6350 Leland Street in Ventura, just minutes away, or call them at 805-642-0111.

Weight Watchers has the tools you need to be successful at weight loss

The new Weight Watchers Points Plus Plan is easy to follow and so liveable. Come check us out! We meet at our very convenient location at the Chamber of Commerce, 400 Esplanade Drive, on the 3rd floor. Wednesday evenings and Saturday mornings.

There is easy on and easy off freeway access and elevators. The chairs are comfy and the staff is friendly. Stay for a free meeting to hear how Weight Watchers can help you feel better and be healthier. We look forward to meeting you!

Meeting Leaders, like Doris Goldberg, are Weight Watchers success stories and are on hand at every meeting.



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Revista El Tianguis, Inc. promotes businesses in new publication

Revista El Tianguis, Inc. is a fast-growing advertising retailer which serves Ventura County's large Hispanic population. Revista El Tianguis Inc. specializes in advertising and makes your business grow. Although new to the Oxnard Chamber of Commerce, Revista El Tianguis, Inc. has been working with the community by participating in events and exhibitions for promotion to continue providing its content and thus to advertisers.

Currently, they have established the company headquarters in Santa Paula and are now distributing 50,000 copies twice a month. The magazine now contains 48 pages and the quality of presentation of ads has been great. In the last five months 50,000 copies have been distributed monthly throughout Ventura County, with a print of two publications per month.



Revista El Tianguis, Inc. wants your business to become more efficient, financially strong and focused on continued growth. With the competitive environment we live in, Revista El Tianguis will help take your business to the next level of profitability and success.

"EL TIANGUIS" is a word that represents the markets in Mexican culture and this was without doubt the image of this publication, the importance of penetrating the business and community support in all markets, contributing as a means of communication is not question the purpose of this publication.

Revista El Tianguis, Inc. is located at 305 W Harvard Blvd. Santa Paula. For more information call 805-229-7363 or visit on the web at www.revistaeltianguis.com

Marijuana bill passes Senate Committee

Continued from page 5

enforcing a drug-free workplace and risk civil litigation.

California has a \$25 billion budget deficit and is already lagging the rest of the country in recovering from the recession. It simply cannot afford to lose federal money or encourage businesses to relocate to other states where they do not have to worry about complying with a state law that jeopardizes their receipt of federal contracts or grants.

Supreme Court Ruling

In 2008, the California Supreme

Court confirmed that regardless of the criminal exemptions made for medical marijuana users, employers are still allowed to manage their own workplaces, including deciding whether to hire medical marijuana users.

Moreover, Proposition 19, which would have provided marijuana users with workplace protections similar to SB 129, was rejected by California voters in November 2010.

The decisions of the voters and the state Supreme Court should be respected.

Meetings are held at the Oxnard Chamber of Commerce, 400 E. Esplanade Drive, unless otherwise noted. For more information visit www.OxnardChamber.org.

Tuesday, May 3
7:30 AM
Host Committee

Thursday, May 5
8:00 AM
Military Affairs Committee

Monday, May 9
10:30 AM
Ribbon Cutting
Buffalo Wild Wings
1600 E. Gonzales Road

12:00 PM
Business Advocacy Committee

Wednesday, May 11
3:00 PM
Executive Committee

Thursday, May 12
7:15 AM
Good Morning Oxnard Breakfast
Timm Herdt, Ventura County Star
Sacramento correspondent
Residence Inn
2101 Vineyard Ave.

Wednesday, May 18
5:00 PM
Ribbon Cutting
Delta Sleep Labs
1601 Eastman Ave., Suite 203
Ventura

Thursday, May 19
5:30 PM
After Hours Mixer
Oxnard Art Lofts
2201 Statham Blvd., Suite 100
Oxnard

Thursday, May 26
12:00 PM
Board of Directors Meeting

Monday, May 30
Holiday
Chamber Office Closed

Thursday, June 2
8:00 AM
Military Affairs Committee

Chamber of Commerce Military DISCOUNT PROGRAM

Offers and discounts are available to all military with ID including enlisted and spouses, active duty and retired.

Must show ID or ask for military discount program when ordering.

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www.blueoceankayaking.com
10% off Channel Islands National Park kayak tour (per ticket)

Academy of Somatics & Massage | DeEtta Sanchez | 2323 Roosevelt Blvd., OX | 805-382-0506
www.academyofsomaticsandmassage.com
20% off first cranial sacral therapy & 10% off all other massage services

American Veterans Flagpoles & Flag Company | Paul Bramson | 805-647-3524 | www.americanvetflagpoles.com
10% off all services and supplies

Aston Hotels | Lisa Kimura | 808-931-1482 | www.astonhotels.com
Up to 25% off. Special military rate. Use promo code MIL1

California Strawberry Festival | Strawberry Fields College Park | 805-385-4739 | www.strawberry-fest.org
\$8 at the gate for active military and families with ID

Crowne Plaza Ventura Beach Hotel | Kristen Goeman | 450 E. Harbor Blvd., VTA | 805-648-2100
www.cpventura.com
15% off best available rate, based on availability

DCH Lexus of Oxnard | Shanna Loveman | 1640 Auto Center Dr., OX | 805-988-8500
\$750 Rebate on new or certified pre-owned Lexus for Active Duty personnel. Additional specials available at www.dchlexusofOxnard.com/militaryspecials

Edward Jones | Miguel Noriega | 300 E. Esplanade Dr., Ste. 570, OX | 805-981-0518
Free personal retirement report and Thrift Savings Plan review

Fishermen's Catch | Nick Guglielmo | 3960 Tradewinds Dr., OX | 805-985-6200 | www.fishermenscatch.com
10% discount

I Would Rather Be Baking Co. | Theresa Delgado | 805-844-8893 | www.iwouldratherbebakingco.com
10% off all orders

The Italian Job | Fabrizio or Alison | 2810 Harbor Blvd., OX | 805-832-4945 | www.italianjobcafe.com
20% discount for lunch

Jersey Mike's Subs | Pat Kincade | 1231 S. Victoria Ave. | 805-985-3900
10% discount

La Dolce Vita | Michelle Kenney | 740 S B St., OX | 805-486-6878 | www.theldiv.com
15% off any purchase over \$20

Marie Callender's Restaurant Camarillo | Gary Cushing | 185 E. Daily Dr., CAM | 805-987-5580
15% discount

Meathead Movers | Scott Patterson | 412 Calle San Pablo, Ste. 200, CAM | 805-544-6328 | www.meatheadmovers.com
\$50 off any 3 hours minimum service

PODS - The Best Moving and Storage Idea Ever | Steve Yapp | 6050 King Dr., Ste. C, VTA | 805-644-6503 | www.mylocalpods.com
Rent 3 months, get 4th month free. Call 805-644-6503 to discover other discounts

Rancho Ventavo Cellars | Faye Hawes | 741 S. A St., OX | 805-483-8084 | www.rvcellars.com
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River Ridge Golf Club | Otto Kanny | 2401 W. Vineyard Ave., OX | 805-983-4683 | www.riverridge-golfclub.com
10% off all merchandise, resident rates on green fees

Round Table Pizza | Cathie Fetzer | 1213 S. Victoria Ave., OX | 805-382-1300 | www.roundtablepizza.com
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StorHouse Storage Center | Cathy Webber | 3201 W. 5th St., OX | 805-382-2629 | www.storhousestorage.com
15% off

RESOURCES

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www.OxnardChamber.org**

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Member to Member Discount
...expires 06/30/2011



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