



"If it's political and affects business, the Oxnard Chamber is on it. Either it be for a candidate or a ballot measure, if it affects you the business person, the Chamber is all over it. We'll fight it, we'll endorse it, we'll make it work for you." Chairman - Elect Steve Buenger commenting on the Chamber's Political Action Committee.

Steve Buenger, President, Marine Emporium Landing and Buenger Commercial Real Estate, Inc.

The city could forfeit about \$151 million in tax increments if their RDAs are terminated

Chamber warns of proposed NLRB rule

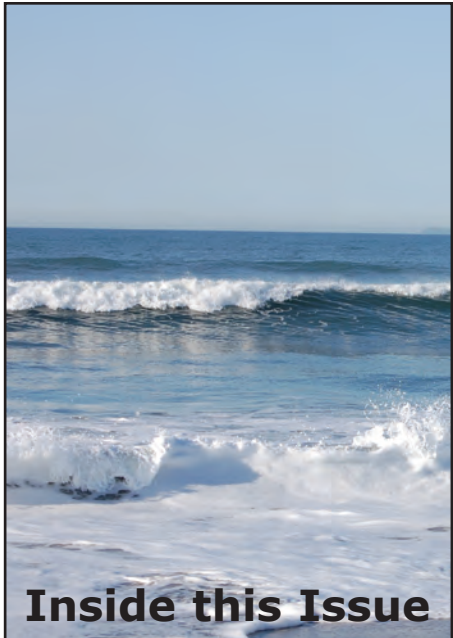
On December 21, 2010, the National Labor Relations Board (NLRB) proposed a new rule that would require employers to notify workers of their rights under the National Labor Relations Act (NLRA), including the right to unionize. According to the NLRB, the purpose of the proposed rule is "to increase knowledge of the NLRA among employees, to better enable

Public comment is being sought through February 22, 2011 Act Now!

the exercise of rights under the statute, and to promote statutory compliance by employers and unions." As proposed, the rule applies to private-sector employees subject to the NLRA (which excludes agricultural, railroad and airline employees).

The proposed rule seeks to obligate covered employers to post notices regarding NLRA rights either at conspicuous locations in the workplace or electronic-

Continued on page 5



Inside this Issue

Leadership	Page 2
Renewing Members	Page 3
Business News	Page 4 - 5
New Members	Page 6
Calendar	Page 7

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Chamber hosts Mayor for State of the City address

Mayor Tom Holden's annual State of the City luncheon is slated for March 25. As an accomplished public speaker who delivers his message with deep sincerity, Mayor Holden will certainly have an array of issues to cover this year. The most recent developments regarding the state budget could probably fill then entire program. However, since he has undoubtedly mastered multitasking, the address will likely include quite a range of issues facing our community.

How will Governor Brown's proposed changes to redevelopment agencies impact the plans to breathe new life into the downtown area? What other projects might be derailed by the dismantling of redevelopment agencies statewide? Will the draft 2030 General Plan be adopted by the city council soon? How is the new city staff spending limit working out? What progress has the city made on the Intelligent Traffic System? Is the recycled water pipeline project near completion (a question many Ventura Road travelers will

want to know the answer to)? What is the status of our parks and recreation projects? Is the Wagon Wheel redevelopment project going to begin soon?

Answers to these and many other questions will be addressed. Mayor Holden and city staff have historically put a great deal effort into the comprehensive annual report.

Save the date of March 25. Details and registration information for the luncheon event will be released in mid February. The Chamber is pleased to host the annual State of the City address for the business community and residents alike.

Sponsoring the State of the City luncheon is a great way to gain community visibility for your business and demonstrate community support. Please see the



Dr. Thomas E. Holden was elected to his fourth term as Mayor in November, 2010. He also served our city as a councilmember from 1992 to 2002.

back page of this issue of the *Business Voice* for further details on sponsorship benefits.

Chamber connects Members through business visits

Invite the Host Committee to visit your business

The Oxnard Chamber's Host Committee acts as the welcoming arm of the Chamber and has recently decided to expand their outreach by visiting Chamber businesses. The idea is to learn about the various businesses within the Chamber so the committee members can help spread the word of what each business does. As business leaders in the community, Host Committee members come in contact with a number of other business leaders and individuals in the community. The opportunity to tour a Chamber business, in order to learn more about that business, will allow the Host Committee to help connect members with other members, business leaders and the community.

How many times has someone you
Continued on page 3

Chamber urges federal immigration reform

In 2007 the Oxnard Chamber spent countless hours developing its positions on a number of components for comprehensive immigration reform in the United States. Four years later, the Chamber is still advocating for those reforms.

"This was a hot issue in 2007," said Nancy Lindholm, Oxnard Chamber President/CEO. "Then 2008 was an election year, so nobody wanted to touch it. Then everything was about the economy in 2009 so it wasn't addressed. Then 2010 was an election year again. Our hope is that this critical issue is finally addressed in 2011."

The following is the position paper from 2007:

Without a doubt, the United States policy on responding to the overwhelming number of both documented and undocumented immigrants is not serving business concerns, those striving to work or live in

the U.S., and the general population of our country. In addition, schools, hospitals and healthcare organizations are mandated by law to provide uncompensated services for undocumented immigrants. However, these same immigrants are filling an essential part of our labor needs.

Border Security

The federal government must allocate adequate resources to employ both technology and enforcement to secure our borders. Border security policy needs to include cooperative efforts with neighboring countries. Such efforts must incorporate data on international criminal and terrorist information.

Guest Worker Program

The federal government must establish a comprehensive guest worker program that includes:

- specific time limits for working

Continued on page 5

The Oxnard Chamber of Commerce represents business interests and advocates public policies that promote a healthy economy.

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Nikki Chairez, Director of Member Services

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Mixing Business and Politics

As 2011 ushers in a new governor and legislators you wonder how and when this will affect our community's businesses. Governor Brown has proposed a budget that cuts 12 billion from state services and raises 12 billion in



Chairman of the Board
Suzanne Scar

revenues by extending temporary tax increases another 5 years. And, of course, there are already protests from the departments where he is cutting services. We know that something has to change and it begins with a balanced state budget then on to reforms for pension, healthcare, immigration, transportation, energy resources, workforce development... and the list goes on. How can your Chamber help?

Seven years ago our company wondered how we were going to stay in

business as the workers' compensation rates kept escalating. I heard that the chambers from Santa Barbara and Ventura counties had partnered (Regional Legislative Alliance, now the Chambers of Commerce Alliance) and were going to Sacramento to the CalChamber Summit to try and influence this issue, along with other "job killers." I went along having little faith that this group could change anything, but curious to see why everyone was so optimistic. At the time, this little group represented over 300,000 jobs within the two counties and the legislators did listen ... and we did influence the outcome. Amazing!

Legislators listen for solutions by informed voters. When we speak to our elected representatives on specific issues they are usually looking for accurate information and a reasonable resolution. If our Chamber addresses key issues that affect the business community and has the organizational structure designed to implement and address public policy issues as they arise, there are multiple opportunities to enhance our effective-

ness. The Business Advocacy Committee (BAC) is the first step. Our mission is "To carry out an advocacy program on behalf of the Chamber membership and business community within governmental and political arenas and foster effective working relationships." Participation in the BAC is open to all Chamber members, please join us on the second Monday of the month at noon (lunch is provided for a small donation).

This month, Nancy Lindholm and I will be in Sacramento to meet with staff on Governor Brown's committees and other newly elected officials. We are there to introduce ourselves and to keep us connected and informed about important legislative and community issues that affect our businesses.

The Chamber will also be in Sacramento on June 1 for the California Chamber's Business Summit (see related article). All Chamber members are invited to join us. Instead of complaining about what is happening in Sacramento, be a part of the solutions to our challenges!

Revitalization of Oxnard in jeopardy

It has been said that California's state budgets, as proposed, usually contain something for everyone to hate. Our new (or recycled) Governor's budget proposal was no different. While we are accustomed to educators reeling over budget slashing, cities and counties throughout the state are scrambling to figure how to protect their Redevelopment Agencies (RDAs).



President/CEO
Nancy Lindholm

When an RDA is established, the property it encompasses is assessed for a base property tax amount. RDAs incur debt to redevelop those properties. The increased value of the property generates more taxes, which fund RDA projects. The difference in the two tax amounts is called the increment.

RDAs are established by local governing bodies. Oxnard has five of them. There are 20 in Ventura County and approximately 425 statewide.

Governor Brown's proposal to eliminate RDAs would grab the increment for the state's budget. His proposal calls for disbanding the all RDAs on July 1, 2011. Successor agencies would be formed to pay off the debts of the RDAs.

What does all this mean for Oxnard? It's hard to say at this point. The city council took bold action at a special meeting on January 18 to soften the blow when they approved a Cooperation Agreement between the City and the Community Development Commission (CDC) providing for payment of CDC costs associated with certain CDC capital improvements and affordable housing projects and programs. The action was taken only hours before a special session of the state legislature and the Governor passed legislation that would start the RDA wrecking ball.

Oxnard has many projects in the RDA pipeline including affordable housing, revitalization (Wagon Wheel, Downtown, Ormond Beach), and capital improvements (Rice Avenue and 101 Freeway

Interchange). The city could forfeit about \$151 million in tax increments if their RDAs are terminated and the Cooperation Agreement is not in place. It still remains unknown if this quick action by the city council will stand up in court. There are a handful of other communities that have taken the same action.

The Cooperation Agreement creates a contractual agreement to fund planned projects. No new projects were presented or approved with the Agreement.

Loss of our RDAs' funding would be devastating to affordable housing. Twenty percent of their funds are dedicated to affordable housing. Efforts in the Downtown and the city branding project would be derailed. The blight at the city's entrance from the north would likely remain for years, if not decades to come. All of these factors affect our economic development and vitality.

The Chamber applauds the city council and CDC for taking swift action.

After Hours Mixer

Capistrano's Restaurant
inside Embassy Suites Mandalay Beach Resort
2101 Mandalay Beach Road

Thursday, February 17
5:30 pm



Capistrano's

Congratulations to those members renewing their commitment to the local economy....

59 Years	The Gas Company Laubacher Insurance Agency, Inc.
56 Years	City of Oxnard
48 Years	Dr. Manuel M. Lopez
43 Years	Lowthorp, Richards, McMillan, et al.
42 Years	Oxnard Refinery
39 Years	Keene's Hardware Inc.
29 Years	Maulhardt Industrial Center Oxnard Firefighters Association
25 Years	Rabobank, N.A.
24 Years	Coast General Insurance Brokers Community Action of Ventura County, Inc.
23 Years	Courtyard by Marriott Oxnard Marina Sailing of Channel Islands
21 Years	Employers Depot, Inc. dba Workforce Systems Mr. Music Man & Associates
18 Years	Capistrano's Restaurant & Catering
13 Years	Salvation Army
9 Years	CACI
8 Years	Oxnard Lemon Company Reiter Brothers Inc. TKC Enterprises
7 Years	Azusa Pacific University
6 Years	Herzog Wine Cellars William Kearney Rescue Mission Alliance Santa Clara Mortuary #05501
5 Years	Aspen Helicopters SAN Corporation
4 Years	Express Employment Professionals Green Thumb International RoadRunner Shuttle Turning Point Foundation
3 Years	EMC Development, LLC Golden West Air Terminals Myers, Widders, Gibson, Jones & Schneider, LLP NLFL - Forklift Outlet SBBCollege
2 Years	Cash America Endless Choices S.H. Huber and Associates, Inc.
1 Year	SA Recycling - Oxnard

Chamber connects members with business visits

Continued from page 1

know asked you where to get a certain item or who does a specific service? Now the Host Committee will have a bigger pool to pull from. The Host Committee is looking for businesses to visit. The visit doesn't have to take up much time and it won't be a large number of people. The goal is to learn about the business and maybe take a small tour, not a sales pitch.

The idea originated from 2011 Host Committee Chair, Patrick Mullin. In a

brainstorming effort, the committee was looking for ways to reach out to members that have been in the Chamber for a number of years. Until the launch of this new effort, the Host Committee focused on new and first year members. The outreach to all members should prove to be a success.

If you are interested in having some Host Committee members visit your business, please call Nikki at the Chamber office, 805-983-6118.

SCORE helps small businesses succeed and fuel America's economic engine

A new Gallup survey shows that SCORE "Counselors to America's Small Business" is making its mark as a catalyst for economic growth across the country. In 2009 alone, SCORE clients started more than 68,000 new businesses, which resulted in the creation of some 30,000 jobs.

Through its free mentoring program with volunteer business experts, SCORE mentored nearly 180,000 aspiring and current small business owners in 2009. The survey details that in 2009 SCORE clients grossed \$38 billion in 2009 revenue, with an average of \$314,000 per business.

These same businesses now project their 2010 growth to cumulative revenue of \$53 billion. For every federal dollar appropriated by SCORE, clients paid \$107.48 on average in federal taxes, totaling paid estimated taxes of \$752,400,000 in 2009.

"Here in Ventura County we counseled over 1000 clients this year and had hundreds more come through our workshop series, many were start-ups while others grew their business," says Michael Scotto, Chair of SCORE of Ventura County. "This survey shows the incredible impact small businesses can have on jump-starting the economy and how Americans from varied backgrounds can come together to help one another during these tough economic times."

SCORE along with its partner Constant Contact®, Inc. (NASDAQ: CTCT) engaged Gallup to conduct research into the economic impact of the small business mentoring work SCORE's

13,000 volunteers had on the US economy in 2009. Gallup conducted a census survey of all SCORE mentoring clients. Total client revenue, business creation, and job creation numbers were calculated via straight-line extrapolation from the survey respondents to the total number of 2009 SCORE clients.

About SCORE


Since 1964, SCORE has helped more than 9 million aspiring entrepreneurs nationally. Each year, SCORE provides small business mentoring and workshops to more than 375,000 new and growing small businesses. More than 13,000 business experts volunteer as mentors in 354 chapters serving local communities with entrepreneur education to help grow 1 million small businesses.

SCORE of Ventura County will be celebrating its 40th year serving small businesses in the County and now Malibu.


"I cannot tell you with any degree of accuracy just how many new businesses we helped get off the ground and how many jobs we created in the county," said Scotto, "but I can say with certainty the number is staggering over that 40 year period."

For more information about starting or operating your own small business, call 805-204-6022 or visit SCORE at www.scoreventura.org. Counseling and mentoring are free and confidential.


SCORE counseling is also available free of charge at the Chamber by appointment every Wednesday (except for holidays), 805-983-6118 to check for availability.



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Can Budget Deficit Ever be Fixed?

By Chambers of Commerce Alliance of Ventura and Santa Barbara Counties

Just one week after taking office, Gov. Jerry Brown released a proposed budget seeking to balance California's \$24.5 billion budget deficit calling for significant cuts and extensions of the 2009 sales tax increase and vehicle license fee hikes through a special election this June.

The state's ongoing fiscal uncertainty and budget crisis is of serious concern to the Chambers of Commerce Alliance and our member chambers. For years, we have called on lawmakers to generate tax revenues through improving the state's business climate—not higher taxes. While the Alliance has been successful in our collaborative efforts to reduce shakedown lawsuits and create tax breaks for various job-creating industries in our region, these modest gains have been offset by resistance to reigning in state spending and the passage of more legislation that becomes onerous to employers.

To Governor Brown's credit, he acknowledged what the Alliance has been saying for far too long: "For 10 years, we've had budget gimmicks and tricks that pushed us deep into debt. We must now return California to fiscal responsibility and get our state on the road to economic recovery and job growth," he said.

While Brown has called for deep cuts to many of his party's sacred budget cows

including welfare, education and health programs along with 8-10% cuts in state worker pay, it won't be enough to balance the budget.

To that end, Governor Brown is calling for extensions of the tax increases from 2009. The Alliance encourages its members to monitor the budget process carefully so that we can make informed decisions on whether to endorse the measures on the anticipated special election ballot.



Brendan Huffman
Executive Director
Chamber Alliance

In the meantime, the Alliance has scheduled monthly day trips to the Sacramento to learn more about the state's fiscal situation and to advocate for our suggestions on how to stimulate economic growth, which will trigger more tax revenues for cash-strapped governments. If you are interested in joining the Alliance for a productive and informative day in Sacramento, please let your local chamber CEO know. Our schedule and legislative positions are posted on www.ChamberAlliance.biz.



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Chamber urges federal immigration reform

Continued from page 1

in the U.S. based on the type of work being performed;

- a system to monitor immigrant workers in the U.S. to assure they are actually working and contributing to the economy;
- a method for immigrants who intend on staying in the U.S. to begin the process of attaining citizenship
- a cost recovery program, to be paid by guest workers; and
- a system to monitor U.S. economic conditions and the need to ensure that U.S. workers are not displaced by foreign workers.

Employer Responsibilities

The federal government must establish a comprehensive and simple to use database for employers to access and verify employment eligibility. The database must be easy to access for all employers, incorporating Internet technology as well as toll free phone numbers.

Employers who knowingly hire illegal / undocumented immigrants should be subject to harsh penalties after the tools are in place for employers to easily verify employment status.

Undocumented Immigrants currently in the U.S.

The estimated 11 to 12 million undocumented immigrants currently residing in the United States are contributing to our economy. The federal government needs to establish an earned pathway to legal status

program for these workers that includes:

- national security and criminal background checks;
- verification that worker has paid all federal and state taxes;
- assessment of a fine for entering the U.S. illegally; and
- proof the worker has resided in the U.S. for at least five years and proof that the worker has been employed and contributed to the U.S. economy.

Dedicated Funding

Funds generated by the guest worker program, illegal entry fines and employer penalties be earmarked and restricted to the administrative and enforcement costs related to border security and the immigration program.

Obviously not many of the issues, if any, have changed since 2007. Prior to the Great Recession we likely had more workers entering the U.S. illegally since there were more jobs. However, this is an issue that plagues many industries in our community and throughout the country.

The Chamber may be organizing a lobbying trip to Washington DC to promote its position on immigration reform. Please contact Nancy Lindholm (N.Lindholm@OxnardChamber.org or at 805-983-6118) if you are interested in participating. The Chamber wants to tell your story. If you can't travel to DC, please let Ms. Lindholm know how immigration issues have affected your business.

Chamber invests in its management

Nancy Lindholm, President/CEO of the Oxnard Chamber of Commerce recently completed her first year at Institute for Organization Management (Institute), a four-year nonprofit leadership training program at the University of Arizona in Tucson. This professional development program of the U.S. Chamber is a comprehensive course of



Oxnard Chamber President and CEO Nancy Lindholm recently completed her first year at Institute for Organization Management.

study consisting of four annual sessions focusing on professional growth and development for association, chamber, and other nonprofit professionals.

“Institute participants are recognized across the country as leaders in their communities,” said Raymond P. Towle, IOM, CAE, the U.S. Chamber’s vice president of Institute for Organization Management. “These individuals have the knowledge, skills, and dedication to achieve professional and organizational success in the dynamic association and chamber industries.”

Since 1921, Institute has attracted association and chamber professionals from across the country to its five university sites. During the four years, most Institute participants attend the one-week

sessions at the same site, building valuable relationships with others in the industry. Through a combination of required courses and electives, Institute participants are able to enhance their own organizational management skills and add new fuel to their organizations, making them run more efficiently and effectively.

“Institute provides the most comprehensive professional development available in our profession,” said James A. Chavez, IOM, President and CEO of the Clarksville Area Chamber of Commerce and chairman of the Institute Board of Trustees. “The program allows attendees to share today’s best practices in an ever changing economic environment.”

Graduates of Institute receive the IOM recognition, signifying completion of 96 hours of course instruction in nonprofit management. In addition, participants can earn points toward the Certified Chamber Executive (CCE) or Certified Association Executive (CAE) certifications. Nearly 1,000 individuals attend Institute annually.

Institute is a 501(c) (3) affiliate of the U.S. Chamber of Commerce and is the premier nonprofit professional development program for association and chamber professionals, fostering individual growth through interactive learning and networking opportunities.

The U.S. Chamber of Commerce is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations.

Chamber Helps Members Avoid Penalties

Order required human resource materials from the Oxnard Chamber

Required Employment Posters



Order Now at 805-983-6118

Chamber encourages members to join Sacramento delegation

Representatives of the Oxnard Chamber of Commerce will be taking their issues and concerns to Sacramento in conjunction with the California Chamber's annual Business Summit on June 1. The event provides opportunities to hear some high level speakers and have meetings with our state representatives.

The trip agenda and meetings are coordinated by the Chambers of Commerce Alliance of Ventura & Santa Barbara Counties. Representing ten chambers of commerce in the region, the Alliance delegation will have quite a list of issues to address. As legislative bills are introduced and vetted through state committees, the priority items to focus on will be established.

In addition to the CalChamber program and the Capitol visits, the delegation will also attend the annual Sacramento Host Committee Breakfast with Governor Brown as the keynote speaker.

All Chamber members are invited to join the delegation. Save the date – June 1. Details will be forthcoming.

Those interested in participating should contact Chamber President/CEO Nancy Lindholm (N.Lindholm@OxnardChamber.org or 805-983-6118).

Chamber warns of proposed NLRB rule

Continued from page 1

ly if the employer customarily communicates with workers through electronic means. The notice would be similar in content and design to the notice of NLRA rights that must be posted by federal contractors under current Department of Labor rules.

The NLRB is inviting public comments on all aspects of the proposed rule

through February 22, 2011. Only comments submitted online, hand-delivered or mailed will be accepted. Address your mailed comment to:

Lester A. Heltzer
Executive Secretary, National Labor Relations Board
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February 2011

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Auto Body International is reaching out to the community by sponsoring a local women's and men's home program designed to reclaim, restore and redeem what has been destroyed in the lives of men and women believing that to overcome a physical addiction a person must discover a mental and spiritual freedom.

As a thank you to the community that has embraced them for the past 50 years, Auto Body International is offering a 10% discount to the community.

Please feel free to walk-in, call Dianna Gomez at 805-486-7811 or email her at abicollision@yahoo.com.



Adriana's Insurance Services, Inc. celebrates 39th location

20 years of good service does pay off

"We loved showing our appreciation and giving back to the local community for their many years of loyalty with an afternoon of food, fun, and music. Opening our 39th location was a momentous achievement and a testament to the passion, service, and dedication of our agents and staff." says President and CEO Adriana Fregoso.

With over 20 years of experience, Adriana's Insurance Services Inc. is known for providing the best service and lowest rates on auto, home, life, and commercial insurance. They work with over 45 companies to obtain and guarantee the best price for our clients. They also offer auto registration renewal and title transfer services. Even if you have lost your pink slip! Adriana's Insurance really values their customer's time.

Quality is their main priority and makes Adriana's leaders within the market; their experience and professionalism make the insurance buying process a great experience. Visit the new location on Oxnard Blvd. or call 805-822-6888 to see how Adriana's Insurance can help you.



Adriana's Insurance Services Inc. celebrated the grand opening of their newest location 1129 S. Oxnard Blvd. The ribbon cutting ceremony was attended by Chamber Host Committee members and staff. Patrick Mullin, Chair of the Host Committee emceed the festivities. The ribbon was cut by location manager Brian Ascencio, while public relations representative Susie Plascencia looks on.

Adriana's Insurance Inc.

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Chamber hosts Transportation Update February 10

Darren Kettle to keynote

Transportation in Ventura County is constantly evolving. Options that are available for commuters in Ventura County today weren't always available. Ventura County Transportation Commission is the driving force behind these changes. The Ventura County Transportation Commission (VCTC) is a regional transportation planning agency committed to keeping Ventura County moving! If you drive, take transit, bike or walk in Ventura County, chances are, the VCTC has helped you do it. By working in close partnership with each of the cities and the County, the VCTC is ever mindful of maintaining the character of Ventura County while prioritizing transportation investments.

Darren Kettle, Executive Director of Ventura County Transportation Commission, will speak at the February 10 Good Morning Oxnard Breakfast. Kettle will address current projects and updates, projections for traffic, plans for improvements on streets/roads and free-

ways and how projects are funded. The most recent nine-month demonstration project being introduced by the Ventura County Transportation Commission to see if free transfers will encourage more people to use the public transit system may be on the list of projects discussed. Kettle and VCTC strive to provide Ventura County commuters with safest, fastest, easiest and most affordable means of commuting.



Darren Kettle
Executive Director
VCTC

Attend this informative Good Morning Oxnard Breakfast to learn how Ventura County Transportation Commission keeps the county moving. Log on to OxnardChamber.org to register or call 805-983-6118.

Meetings are held at the Oxnard Chamber of Commerce, 400 E. Esplanade Drive, unless otherwise noted. For more information visit www.OxnardChamber.org.

Tuesday, February 1
7:30 AM
Host Committee

Thursday, February 3
8:00 AM
Military Affairs Committee

Wednesday, February 9
12:00 PM
Land Use Committee

Thursday, February 10
7:15 AM
Good Morning Oxnard Breakfast
Darren Kettle, Executive Director
Ventura County Transportation Commission
Residence Inn
2101 Vineyard Ave.

Monday, February 14
12:00 PM
Business Advocacy Committee

1:30 PM
Water Committee

Wednesday, February 16
3:00 PM
Executive Committee

Thursday, February 17
5:30 PM
After Hours Mixer
Capistrano's Restaurant & Catering
located inside Embassy Suites
2101 Mandalay Beach Road

Monday, February 21
Holiday
Chamber Office Closed

Thursday, February 24
12:00 PM
Board of Directors Meeting

Tuesday, March 1
7:30 AM
Host Committee

Thursday, March 3
8:00 AM
Military Affairs Committee

Chamber helps Members navigate the maze that is Health Care Reform

Ed McClements, Barkley Insurance & Risk Management, to speak at March GMO

How will the Health Care Reform affect your business? With the package still yet to be finalized, major changes are looming. Ed McClements from Barkley Insurance and Risk Management will speak at the March 10 Good Morning Oxnard Breakfast.

McClements will address the various provisions within the Health Care package that will affect employers. These changes will certainly determine the benefits you offer employees and how you offer them. A number of the provisions have already taken affect.

Reserve a seat today for the March 10 breakfast. Members pay \$25 before March 7 and \$30 after or at the door. Nonmembers pay \$35 before March 7 and \$40 after or at the door. Log on to OxnardChamber.org for details and reservations.

Chamber of Commerce **Military** DISCOUNT PROGRAM

Offers and discounts are available to all military with ID including enlisted and spouses, active duty and retired.

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River Ridge Golf Club | Otto Kanny | 2401 W. Vineyard Av., OX | 805-983-4683 | www.riverridge-golfclub.com
10% off all merchandise, resident rates on green fees

RESOURCES

Members Offering Coupons & Discounts on www.OxnardChamber.org

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Oxnard Chamber of Commerce

State of the City Luncheon

Keynote Speaker
Mayor Tom Holden

Save the Date ➔ **Friday
March 25**

11:30 a.m.
Location TBD

Sponsorship Levels

Title Sponsor **\$2,500**

- Logo on all printed materials
- Eight tickets to the event
- Full-page advertisement in event program

Major Sponsor **\$1,500**

- Table for eight attendees
- Corporate recognition at table
- Half-page advertisement in event program

Supporting Sponsor **\$750**

- Seating for four attendees
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Oxnard
Chamber of Commerce

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